



October 19, 2005

Barnett Howeth
Innovative Converged Technologies, Inc.
6850 Manhattan Blvd, Suite 206
Fort Worth, TX 76120

Dear Mr. Howeth:

As an Analyst for the Information Systems department at United States Beef Corporation, I was tasked with finding a DVR solution for use in some of our restaurants. I have personally tested other DVR servers in our lab as well as in the field, and found them all somewhat lacking. After deploying the VISTAPLEX Digital Video Recorder/Server, we have decided to make it our DVR of choice when installing surveillance systems.

Two of the biggest problems with the other systems we tested were reliability and remote access. To test the VISTAPLEX, I installed it in a store that previously had a Windows-based DVR. The previous system constantly had problems with locking up and had to be rebooted frequently. This is definitely not a problem you want to have with a DVR! Since installing the VISTAPLEX almost a year ago, we have not had to reboot it once... it has performed flawlessly.

The remote access feature of the VISTAPLEX is exactly what I was looking for. While some of the other systems I tested claimed to be accessible from a web browser, you still had to have software installed to do anything beyond real-time viewing. The VISTAPLEX absolutely requires no additional software. As long as you are connected to the network you can access it and make use of all the features through your web browser.

We have made the VISTAPLEX Digital Video Recorder/Server our system of choice for surveillance system applications, and I am happy to recommend it to anybody that requires a robust DVR that is both rock-solid and easy to use. Thanks for a great product.

Sincerely,
Buck Fry, Analyst
Information Systems
United States Beef Corporation